### **Terms and Conditions for Sellma Talent**

### Introduction

Welcome to Sellma Talent. By accessing or purchasing our services, you agree to these Terms and Conditions, which govern your use of our platform, products, and services. These terms apply to both business-to-consumer (B2C) and business-to-business (B2B) clients. Please read them carefully before proceeding.

### **Definitions**

- 1. "Sellma Talent": Refers to the entity providing talent development, recruitment, and related services.
- 2. "Client": Refers to the individual (B2C) or business entity (B2B) purchasing services from Sellma Talent.
- 3. "Services": Refers to any products, consultations, workshops, Human Design charts, or other offerings provided by Sellma Talent.
- 4. "Agreement": Refers to the binding contract formed between Sellma Talent and the client upon purchase or use of our services.

## **Scope of Services**

Sellma Talent provides tailored talent development, recruitment assistance, coaching, organizational development and related services. For B2C clients, services include personalized support including Human Design consultations and career coaching. For B2B clients, services may include talent pool access and organizational development.

## **Purchasing and Payment**

### 1. Pricing:

- All prices are stated in euro and include applicable taxes unless otherwise specified. For the B2B clients, prices are stated excluding VAT.
- B2B clients may receive tailored pricing agreements based on the scope of services and their specific needs.

### 2. Booking as a Purchase Decision:

Scheduling or booking a service constitutes a purchase decision.
Clients may cancel within 14 days to receive a full refund, provided the scheduled meeting is more than one day away. Cancellations made less than one day before the scheduled meeting or after the session are not eligible for refunds.

### 3. Payment Methods:

- Payments are currently processed via invoices only.
- Full payment is required before the commencement of services unless otherwise agreed.

#### 4. Invoice Terms for B2B Clients:

- Payment terms for invoices are 14 days unless otherwise stated in the agreement.
- Late payments may incur interest as per applicable laws.

#### 5. Cancellation and Refunds:

- B2C clients may cancel purchases or bookings within 14 days for a full refund, provided the conditions outlined in Section 2 are met.
- Refund policies for B2B clients will be outlined in individual agreements.

### **Responsibilities of Clients**

#### 1. Accurate Information:

 Clients must provide accurate and complete information when engaging with Sellma Talent's services. Honesty is very important for us and our customers, as it ensures sustainable development and matching. Therefore a purchase decision includes all clients being honest and providing accurate information about themselves or their business.

### 2. Confidentiality:

 B2B clients are responsible for maintaining the confidentiality of proprietary materials shared by Sellma Talent.

### 3. Use of Services:

 Services provided by Sellma Talent must not be resold or distributed without prior written consent.

## **Intellectual Property**

All content, materials, and methods provided by Sellma Talent remain the intellectual property of Sellma Talent. Clients are granted a non-transferable, non-exclusive license to use these materials solely for the agreed-upon purposes.

## **Limitation of Liability**

### 1. B2C Clients:

 Sellma Talent is not liable for any indirect or consequential damages resulting from the use of its services.

#### 2. B2B Clients:

- Liability for business clients is limited to the value of the contract unless otherwise stated in a separate agreement.
- Sellma Talent is not liable for any indirect or consequential damages resulting from the use of its services.

### 3. Force Majeure:

 Sellma Talent is not liable for delays or failures due to events beyond its reasonable control.

#### **Data Protection**

Sellma Talent complies with GDPR and other applicable data protection laws. For more information, refer to our Privacy Policy.

### **Termination**

Sellma Talent reserves the right to terminate agreements with clients who breach these terms or misuse our services.

# **Dispute Resolution**

### 1. B2C Clients:

 Disputes will be handled in accordance with Finnish consumer protection laws.

#### 2. B2B Clients:

 Any disputes will be resolved through negotiation, and if necessary, arbitration in accordance with Finnish law.

# **Governing Law**

These Terms and Conditions are governed by the laws of Finland. Any disputes arising under or related to these terms will be subject to the exclusive jurisdiction of the Finnish courts.

## **Changes to Terms and Conditions**

Sellma Talent reserves the right to update these Terms and Conditions. Significant changes will be communicated to clients in advance.

### **Contact Us**

For questions or concerns regarding these Terms and Conditions, please contact:

Sellma Talent Email: <a href="mailto:sellmatalents@gmail.com">sellmatalents@gmail.com</a>